

Copy sent to Mr. Drubin - Nov. 4/37-8.

**READOPHONE**  
CORPORATION  
LOS ANGELES  
(CALIFORNIA, U.S.A.)

*Readophones and Long Playing Records*  
STUDIOS: 656 NORTH VERMONT AVENUE  
OL. 8537

RECEIVED  
SEP 15 1937  
ANSWERED  
4/11/37

September 10, 1937

Mr. E. A. Baker  
Canadian National Institute for the Blind  
Toronto 2, Ontario

Dear Mr. Baker:

You may be interested to know that new blood has taken over the Readophone Corporation and that we have no affiliations whatsoever with persons or institutions working for the blind. Mr. Edward R. Harris, an invaluable sound engineer, is still in charge of the technical end of the Readophone Corporation.

Although the Readophone developments were made primarily for the blind it is our aim to concentrate on their uses in other fields, if we can make suitable arrangements with those organizations such as yours, which have a record of achievement in their service to the blind.

The new model of the Readophone plays all disk records made, whether they be 24, 33-1/3, 78 r.p.m. or the Readophone constant speed records. It weighs 14 1/2 lbs., it is very simply constructed and we have never had one returned for repairs.

May we suggest that the Canadian National Institute for the Blind and the Readophone Corporation get together on some sort of a deal which will make the Readophone, or call it what you may, the standard machine for Canada's blind. Here in Hollywood, we are particularly well located to obtain the best available talent for making talking books and it would be a very simple matter for us to make whatever you desired, and at a price that I am sure will be satisfactory.

If this thought strikes a responsive cord, we will be very happy to make the best possible arrangement with you. Any suggestions you may have along the above line will be gratefully received.

Yours sincerely,

READOPHONE CORPORATION  
Don Orput

DO:RP

*copy filed Am. Assoc. for the Blind*

November 13, 1937.

*file*  
Mr. D. Orput,  
Readophone Corporation,  
262 North Vermont Avenue,  
Los Angeles, Calif.

Dear Mr. Orput:

Your letter of September 10th came in during my absence in the Maritime Provinces. I regret the delay in replying.

At the present time we are receiving from the American Foundation for the Blind and the National Institute for the Blind in Great Britain sufficient records and machines at reasonable prices to meet our needs. Therefore, I could not hold out any hope that this organization would consider any further proposition in connection with talking book requirements of Canadian blind readers.

I appreciate your thoughtfulness in writing me.

Yours faithfully,

E. A. BAKER,  
Managing Director.

EAB/AE